

## Tailored Solutions

Ideal for long-term projects where our Client does not want an Asset or Liability to sit on their balance sheet, but wants the ability to generate capital value in the Asset through a flexible Rental agreement with an Option to purchase the equipment at the end of the rental

### Key Benefits

- Off Balance Sheet
- Will not breach any bank financing covenants
- Short-term rental commitment (minimum 3 months, maximum 11 months)
- Upside through option to purchase the Asset if the equipment is rented for an extended period or an increased rebate based on extended rental durations
- All rental payments are tax deductible
- Flexible risk-based pricing solutions, with pricing based on typical rental periods of 1 to 5 years
- Ability to hand back the Asset at the end of the initial rental period if the project does not extend longer
- Jaxar can manage Asset maintenance, or this can be managed by the Client

### How It Works

- Client provides specification for equipment required
- Client can source equipment or Jaxar can source the equipment on behalf of the Client
- Once equipment is identified, Jaxar will purchase the equipment with Client and Jaxar entering into a Tailored Solution Agreement
- Ownership of the Asset may transfer to our Client depending on the agreement